

SALES EXECUTIVE (Branch JB)

Responsibilities for Sales Executive

- Research and recommend prospects for new business opportunities
- Research and analyse sales options
- Build and maintain relationships with clients and prospects
- Stay current with trends and competitors to identify improvements or recommend new products
- Collect and analyse information and prepare data and sales reports
- Attend workshops to learn more technical and professional skills for the job
- Build and maintain professional networks
- Meet with potential clients to determine their needs

Job Requirement

- Experience in Sales
- Competency in English
- Knowledge of MS Office software and CRM software
- Ability to negotiate and understanding of marketing skills
- Self-motivated and goal-oriented, desire to deliver results
- Ability to create and deliver presentations
- Fast learner and quick thinker
- Passionate about sales
- Ability to adapt and grow in a competitive environment

Salary will commensurate with experience and qualifications. Interested candidates are invited to write in / fax / What'sapp or e-mail with detailed resume to:

Email: danny.chong@fmgloballogistics.com or WhatsApp to mobile no. : 012-3099918
Or Fax: 07-3500959