

SALES EXECUTIVE (Based in Kuantan)

Industry / Location

FM Global Logistics (M) Sdn Bhd (85740-U)
A-43 Tingkat 1, Lorong Balok Perdana 3/1, Balok Perdana, 26100 Kuantan, Pahang.
Tel : 609-584 0359 / 0459 Fax : 609 584 0159

Responsibilities:

- To secure new customers for our complete logistics services.
- To achieve monthly sales target, to ensure results are in line with company business plan.
- To be responsible for managing existing accounts and key customers.
- Tele Marketing & outdoor sales is compulsory for business opportunity.
- Weekly reporting of daily movement is required to capture weekly sales performance.
- Coordination with supporting team for enquiry and booking processing.
- Quotation preparation and troubleshooting will part of the sales job.

Requirements

- Qualification Min Diploma. SPM holders may be considered.
- Good presentation, speaking and writing skills.
- Possess strong focus and attention to details.
- High level of commitment, resourceful and confidence.
- Hand on experience in sales administration.
- Ability to work in a fast-paced environment and self-motivated.
- Negotiation and problem solving skill.
- Strong PR skills required.
- Possess own transportation (Car allowance and Mileage claim available)
- Sales commission will be rewarded according to sales performance.
- Min 1 year experience in logistics industry.

Salary will commensurate with experience and qualifications. Interested candidates are invited to write in / fax / What'sapp or e-mail with detailed resume to:

FM GLOBAL LOGISTICS (M) SDN. BHD.

Tel : 603-3176 1111

Fax : 603-3176 8634

What'sapp : 6012-799 6152

Email : gen@fmgloballogistics.com

Website : www.fmgloballogistics.com